

PAUL NORR

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SUMMARY OF QUALIFICATIONS

Dedicated professional with educational background in estate planning, investing, retirement benefits, insurance, and financial analysis. Adept at tax preparation and planning financial strategies. Strong mathematical, analytical, and scientific skills. Solid verbal / written communication skills, fostering positive business rapport. Proven ability to cultivate trustworthy relationships. Fully computer proficient.

PROFESSIONAL EXPERIENCE

PAUL NORR WELLNESS & MASSAGE, Saint Paul, MN 1999 – Present

Proprietor / Independent Contractor

- Provided services and instruction to individuals and major corporations, including Pillsbury, American Express, Ford, and Ceridian.
- Utilized marketing strategies, including public speaking events, trade shows, advertising materials, and internet placement. Developed and maintained company website.

H&R BLOCK, Saint Paul, MN 2005 – 2006

Tax Associate

- Prepared simple to complex returns for individuals and small businesses.
- Furnished taxpayers with sufficient information and advice in order to ensure correct tax form completion.
- Assisted clients with tax-planning strategies.

PILLSBURY COMPANY, Minneapolis, MN 1980 – 1999

Senior Scientist

- Consulted with customers nationwide to plan analytical strategies and interpret results.
 - Contributed to lab marketing campaign, including trade shows and leading lab tours.
 - Organized R&D-wide roundtable discussions.
 - Served as laboratory safety chairman.
 - Analyzed foods for wide range of components and compounds.
 - Operated a wide range of complex instrumentation, including microscopes, gas chromatographs, spectrometers, and others.
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EDUCATION

UNIVERSITY OF CALIFORNIA, Los Angeles, CA 2006 – 2007

Financial Planning Program

Estate Planning ♦ Investment Principles and Methods

Retirement Benefits ♦ Financial Analysis ♦ Insurance and Risk

H&R BLOCK, Saint Paul, MN 2005 – 2006

Tax Preparation Coursework

UNIVERSITY OF COLORADO, Boulder, CO 1980

Bachelor of Arts in Chemistry